| $\underset{\text { Year }}{\text { (USD in millions) }}$ | $\checkmark$ Platoorm Completion |  |  |  |  | VModel A Completion |  | - Model B Completion |  | $\nabla$ Model C Completion |  | ${ }^{2033}$ | 2034 | 2035 | 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ${ }^{2023}$ | ${ }^{2024}$ | 025 | 2026 | 2027 | 2028 | 2029 | 2029 | 2030 | 2031 | 2032 |  |  |  |  |  |  |  |  |  |  |  |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| Employees | 5 | 8 | 15 | 30 | 69 | ${ }^{352}$ | ${ }^{529}$ | ${ }_{1203}^{12746}$ | 1810 | ${ }^{3156}$ | ${ }^{4750}$ | 7148 | ${ }^{10757}$ | 16187 | ${ }^{24359}$ | 29489 | 39790 | ${ }^{46806}$ | 55820 | 57839 | 57839 | 57839 |
| \% growth |  | 65.5\% | 81.9\% | 102.4\% | 128.0\% | 406.0\% | 50.5\% | 127.4\% | 50.5\% | 74.4\% | 50.5\% | 50.5\% | 50.5\% | 50.5\% | 50.5\% | 21.1\% | 34.9\% | 17.6\% | 19.3\% | 3.6\% | 0.0\% | 0.0\% |
| Number of Model A Sold | 0 | 0 | 0 | 0 | 0 | 10,000 | 16,553 | 27,402 | 45,359 | 75,085 | 124,292 | 205,746 | 340,581 | 563,780 | 933,250 | 1,016,000 | 1,016,000 | 1,016,000 | 1,016,000 | 1,016,000 | 1,016,000 | 1,016,000 |
| Unit Sale Price[s] | so | so | so | so | so | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 | \$22,500 |
| Number of Model B Sold Unit Sale Price[\$] | so | so | so | so | so | so | so | $\begin{aligned} & 10,000 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 16,553 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 27,402 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 45,359 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 75,085 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & \begin{array}{l} 124,292 \\ \$ 331,500 \end{array} \end{aligned}$ | $\begin{aligned} & 205,746 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 340,581 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 563,780 \\ & \$ 31,500 \\ & \hline \end{aligned}$ | $\begin{aligned} & 933,250 \\ & \$ 331,500 \end{aligned}$ | $\begin{aligned} & 1,016,000 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 1,016,000 \\ & \$ 31,500 \end{aligned}$ | $\begin{gathered} 1.016,000 \\ \$ 3,5,50 \end{gathered}$ | $\begin{aligned} & 1,016,000 \\ & \$ 31,500 \end{aligned}$ | $\begin{aligned} & 1.016,000 \\ & \$ 3,5,50 \end{aligned}$ |
| Number of Model C Sold | so | so | so | so | so | so | so | so | so | 10,000 $\$ 40,500$ | 16,553 $\$ 40,500$ | 27,402 540,500 | 45,359 $\$ 40,500$ | 75,085 $\$ 40,500$ | 124,292 $\$ 40,500$ | 205,746 $\$ 40,500$ | 340,581 $\$ 40,500$ | 563,780 $\$ 40,500$ | 933,250 S40,500 | $1,016,000$ $\$ 40,500$ | $1,016,000$ $\$ 40,500$ | $1,016,000$ $\$ 40,500$ |
| Unit Sale Price[s] | so | so | so |  |  | so | so |  | so |  |  |  |  |  |  | \$40,5 | \$40,500 | \$40,500 | \$40,5 |  |  | \$40,500 |
| Operating Expenses | \$134 | \$134 | $\$ 134$ | \$134 | \$134 | \$315 | \$433 | 5883 | \$1,374 | \$2,512 | 54,070 | 56,650 | \$10,920 | \$17,988 | \$29,689 | \$39,491 | \$53,239 | \$62,602 | \$74,633 | \$77,328 | \$77,328 | \$77, 328 |
| R\&D Expenditure | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 | \$134 |
| Labor Cost | so | \$0 | so | so | so | \$19 | \$31 | \$78 | \$130 | \$248 | \$411 | $\$ 681$ | \$1,127 | \$1,865 | \$3,088 | \$4,112 | \$5,548 | ${ }_{\text {\$6,527 }}$ | \$7,783 | ${ }^{98,065}$ | ${ }^{98,065}$ | \$8,065 |
| Material Cost | so | so | so | so | so | \$128 | \$212 | \$531 | \$879 | \$1,686 | \$2,791 | \$4,619 | \$7,647 | \$12,658 | \$20,953 | \$27,903 | \$37,649 | \$44,287 | \$52,817 | \$54,727 | \$54,727 | \$54,727 |
| Other Expenditure(Marketing...... | so | \$0 | so | so | so | \$34 | \$56 | \$140 | \$231 | \$444 | \$734 | \$1,216 | \$2,012 | \$3,331 | \$5,514 | \$7,343 | \$9,908 | \$11,655 | \$13,899 | \$14,402 | \$14,402 | \$14,402 |
| Manufacturing Cost (Labor + Material Cost) | so | \$0 | so | so | so | (\$147) | (\$244) | (5609) | (\$1,008) | (\$1,934) | (\$3,202) | (55,300) | (58,774) | (\$14,523) | ( 524,041 ) | $(532,014)$ | ( 543,197 ) | ( 500,814 ) | $(560,600)$ | (562,792) | (\$62,792) | (562,792) |
| Revenues | so | so | so | so | so | \$225 | \$372 | 5932 | \$1,542 | \$2,958 | 54,896 | 58,104 | \$13,415 | \$22,207 | \$36,760 | \$48,952 | \$66,051 | \$77,697 | \$92,661 | \$96,012 | \$96,012 | 596,012 |
| \% growth |  |  |  |  |  |  | 65.5\% | 150.1\% | 65.5\% | 91.8\% | 65.5\% | 65.5\% | 65.5\% | 65.5\% | 65.5\% | 33.2\% | 34.9\% | 17.6\% | 19.3\% | 3.6\% | 0.0\% | 0.0\% |
| Discounted revenue | so | so | so | so | so | \$140 | \$210 | \$478 | \$719 | \$1,254 | \$1,888 | \$2,840 | 54,275 | \$6,433 | \$9,680 | \$11,719 | \$14,375 | \$15,372 | \$16,666 | \$15,699 | \$14,272 | \$12,974 |
| EBITDA | (\$134) | (\$134) | (\$134) | (\$134) | (\$134) | (s90) | (561) | \$49 | \$168 | 5446 | \$826 | \$1,454 | \$2,495 | \$4,219 | \$7,071 | 59,461 | \$12,812 | \$15,095 | \$18,027 | \$18,684 | \$18,684 | \$18,684 |
| \% of Sales |  |  |  |  |  | -40.0\% | -16.4\% | 5.2\% | 10.9\% | 15.1\% | 16.9\% | 17.9\% | 18.6\% | 19.0\% | 19.2\% | 19.3\% | 19.4\% | 19.4\% | 19.5\% | 19.5\% | 19.5\% | 19.5\% |
| Depreciation \& Amorization | so | \$0 | so | so | so | so | \$15 | \$23 | \$56 | 589 | \$164 | \$260 | \$411 | \$650 | \$1,025 | \$1,612 | \$2,033 | \$2,591 | \$2,869 | \$3,207 | \$3,102 | \$3,102 |
| \% of Sales |  |  |  |  |  | 0.0\% | 3.9\% | 2.5\% | 3.6\% | 3.0\% | 3.3\% | 3.2\% | 3.1\% | 2.9\% | 2.8\% | 3.3\% | 3.1\% | 3.3\% | 3.1\% | 3.3\% | 3.2\% | 3.2\% |
| Ebit | (\$134) | (\$134) | (\$134) | (\$134) | (\$134) | (s90) | (576) | \$25 | \$112 | \$357 | \$662 | \$1,195 | \$2,084 | \$3,569 | \$6,046 | \$7,849 | \$10,779 | \$12,504 | \$15,159 | \$15,477 | \$15,583 | \$15,583 |
| \% of Sales |  |  |  |  |  | 40.0\% | -20.3\% | 2.7\% | 7.3\% | 12.1\% | 13.5\% | 14.7\% | 15.5\% | 16.1\% | 16.4\% | 16.0\% | 16.3\% | 16.1\% | 16.4\% | 16.1\% | 16.2\% | 16.2\% |
| R\&D Expenses per employee[ $\$$ ] | \$26,800,000 | \$16,189,973 | \$8,899,589 | \$4,397,079 | \$1,928,567 | 5381,156 | \$253,283 | \$111,396 | \$74,024 | \$42,454 | \$28,211 | \$18,747 | \$12,458 | \$8,278 | \$5,501 | \$4,544 | \$3,368 | \$2,863 | \$2,401 | \$2,317 | \$2,317 | \$2,317 |
| R\&D Expenses per sales[\%] |  |  |  |  |  | 59.56\% | 35.98\% | 14.38\% | 8.69\% | 4.53\% | 2.74\% | 1.65\% | 1.00\% | 0.60\% | 0.36\% | 0.27\% | 0.20\% | 0.17\% | 0.14\% | 0.14\% | 0.14\% | 0.14\% |
| Profit Margini[\%] |  |  |  |  |  | -40\% | -16\% | 5\% | 11\% | 15\% | 17\% | 18\% | 19\% | 19\% | 19\% | 19\% | 19\% | 19\% | 19\% | 19\% | 19\% | 19\% |
| Sales per employee[s] |  |  |  |  |  | \$640,000 | \$704,000 | \$774,400 | \$851,840 | \$937,024 | \$1,030,726 | \$1,133,799 | \$1,247,179 | \$1,371,897 | \$1,509,087 | \$1,659,995 | \$1,659,995 | \$1,659,995 | \$1,659,995 | \$1,659,995 | \$1,659,995 | \$1,659,995 |
| R\&D Expenditures as a percent of revenues[\%] |  |  |  |  |  | 59.6\% | 36.0\% | 14.4\% | 8.7\% | 4.5\% | 2.7\% | 1.7\% | 1.0\% | 0.6\% | 0.4\% | 0.3\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% |
| Total Curent Assets (CA) | so | so | so | so | so | 5532 | \$881 | \$2,204 | \$3,648 | \$6,996 | \$11,581 | \$19,171 | \$31,734 | \$52,532 | 586,958 | \$115,797 | \$156,246 | \$183,796 | \$219,192 | \$227,120 | \$227,120 | \$227,120 |
| Total Curent Liabilities (CL) | so | so | so | so | so | \$502 | \$831 | \$2,079 | \$3,441 | \$6,600 | \$10,926 | \$18,086 | \$29,938 | \$49,558 | \$82,036 | \$109,243 | \$147,402 | \$173,392 | \$206,785 | \$214,264 | \$214,264 | \$214,264 |
| Curent Ratio $=C R(=C A C L)$ | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% | 106\% |
| WC ( $=$ CA-CL) | so | so | so | so | so | \$30 | \$50 | \$125 | \$206 | ${ }^{5396}$ | \$656 | \$1,085 | \$1,796 | \$2,973 | ${ }^{54,922}$ | \$6,555 | \$8,844 | \$10,404 | \$12,407 | \$12,856 | \$12,856 | \$12,856 |
| \% of Sales |  |  |  |  |  | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% | 13.4\% |
| Total Assets (TA) | so | so | so | so | so | \$661 | \$1,086 | \$2,698 | 54,435 | \$8,446 | \$13,881 | \$22,812 | \$37,487 | \$61,601 | \$101,220 | \$133,790 | \$179,175 | \$209,181 | \$247,574 | \$254,568 | \$254,568 | \$254,568 |
| Fixed Assets | so | so | so | so | so | \$129 | \$205 | \$495 | \$787 | \$1,449 | \$2,299 | \$3,641 | \$5,753 | \$9,069 | \$14,262 | \$17,993 | \$22,929 | \$25,385 | \$28,382 | \$27,448 | \$27,448 | \$27,448 |
| Fixed Assets / Sales |  |  |  |  |  | 57.2\% | 55.1\% | 53.1\% | 51.0\% | 49.0\% | 47.0\% | 44.9\% | 42.9\% | 40.8\% | 38.8\% | 36.8\% | 34.7\% | 32.7\% | 30.6\% | 28.6\% | 28.6\% | 28.6\% |
| Depr.FFixed Assets |  |  |  |  |  |  | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% | 11.3\% |
| -swc | so | so | so | so | so | (\$30) | (s20) | (575) | (582) | (8190) | (\$260) | (\$430) | (\$711) | (\$1,177) | (\$1,949) | (\$1,632) | $(52,290)$ | ( 81,559 ) | $(\$ 2,004)$ | (5449) | so | so |
| \% of Sales |  |  |  |  |  | -13.4\% | -5.3\% | -8.0\% | -5.3\% | -6.4\% | -5.3\% | -5.3\% | -5.3\% | -5.3\% | -5.3\% | -3.3\% | -3.5\% | -2.0\% | -2.2\% | -0.5\% | 0.0\% | 0.0\% |
| -Capex | so | \$0 | so | so | so | (5129) | (591) | ${ }^{(\$ 312)}$ | ${ }^{(\$ 349)}$ | (\$751) | (\$1,014) | (81,601) | (52,523) | (53,967) | (56,218) | (55,342) | (56,975) | (55,054) | (55,873) | (52,282) | (\$3,110) | (53,110) |
| \% of Sales |  |  |  |  |  | -57.2\% | -24.5\% | -33.5\% | -22.6\% | -25.4\% | -20.7\% | -19.8\% | -18.8\% | -17.9\% | -16.9\% | -10.9\% | -10.6\% | -6.5\% | -6.3\% | -2.4\% | -3.2\% | -3.2\% |
| $-(\Delta W C+C$ CapEx $)$ | so | so | so | so | so | (\$159) | (\$111) | (\$387) | (\$430) | (5941) | (\$1,273) | (\$2,031) | $(53,235)$ | (55,144) | $(58,166)$ | (56,974) | (59,264) | (56,614) | (57,877) | (\$2,731) | (\$3,110) | (\$3,110) |
| \% of Sales |  |  |  |  |  | -70.6\% | -29.8\% | -41.6\% | -27.9\% | -31.8\% | -26.0\% | -25.1\% | -24.1\% | -23.2\% | -22.2\% | -14.2\% | -14.0\% | -8.5\% | -8.5\% | -2.8\% | -3.2\% | -3.2\% |
| Atter Tax EBITDA | (\$106) | (\$106) | (\$106) | (\$106) | (\$106) | (571) | (548) | \$38 | \$133 | \$352 | \$652 | \$1,149 | \$1,971 | \$3,33 | \$5,586 | \$7,474 | \$10,121 | \$11,925 | \$14,242 | \$14,761 | \$14,761 | \$14,761 |
| $-($ WWC + CapEx) | so | \$0 | so | so | so | (5159) | (8111) | (\$387) | (\$430) | (5941) | (\$1,273) | (\$2,031) | $(53,235)$ | (55, 144) | ( 58,166 ) | (56,974) | (59,264) | (56,614) | (57,877) | (52,731) | (\$3,110) | ( 53,110$)$ |
| tau * Depreciation | so | \$0 | so | so | so | so | \$3 | \$5 | \$12 | \$19 | \$34 | \$55 | \$86 | \$137 | \$215 | \$338 | ${ }^{\text {S427 }}$ | \$544 | \$602 | \$673 | \$651 | \$651 |
| CF | (\$106) | (\$106) | (\$106) | (\$106) | (\$106) | ( 5230 ) | (\$156) | (\$344) | (\$286) | (\$570) | (5587) | (8827) | (\$1,177) | (\$1,675) | (\$2,365) | \$838 | \$1,284 | \$5,855 | \$6,967 | \$12,704 | \$12,302 | \$12,302 |
| Teminal value |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$175,743 |  |
| Total | (\$106) | (\$106) | (\$106) | (\$106) | (\$106) | (5230) | (\$156) | (\$344) | (\$286) | (5570) | (5587) | (8827) | (\$1,177) | (\$1,675) | (32,365) | \$838 | \$1,284 | \$5,855 | \$6,967 | \$12,704 | \$188,044 |  |
|  | 1.000 (S106) | (5966) | ${ }_{\substack{0.826 \\(887)}}$ | 0.751 | 0.683) | ${ }_{\text {( }}^{\text {(5143) }}$ | ${ }_{\text {c }}^{0.564}$ | ${ }_{\text {( }}^{0} \mathbf{0 . 5 1 7 7 )}$ | 0.467 (S133) |  | ${ }_{\text {( }}^{\text {0226) }}$ | ${ }_{\text {coin }}^{0.350}$ | 0.319 $(\$ 375)$ | ${ }_{\substack{0.290 \\(5485)}}$ | ${ }_{\text {c }}^{0.263}$ | 0.239 $\$ 201$ | 0.218 $\$ 279$ | 0.198 $\$ 1.158$ | 0.180 $\$ 1.253$ | ${ }_{\text {c }}^{0.164}$ | 0.149 S27,952 |  |
| Culumated DCF (Perpetuity at 20th year) | (\$106) | (\$202) | (\$290) | (\$369) | (\$441) | (5584) | ${ }_{\text {( } 5672 \text { ) }}$ | (\$849) | (\$982) | (\$1,224) | (\$1,450) | (\$1,740) | (\$2, 115) | (\$52,600) | (\$3,223) | (\$3,022) | (\$2,743) | (\$1,584) | (\$331) | \$1,746 | \$29,698 |  |
| Total PV | \$29,698 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

